

## Points to use when addressing members of the Masonic Fraternity!

- Ⓜ Ask them what they have received from Freemasonry?
- Ⓜ Answers should be "fellowship", public speaking skills etc
- Ⓜ Then why not give a young girl between the ages of 11 and 20 that same opportunity that you have been given?
- Ⓜ Job's Daughters teaches girls leadership skills, confidence in themselves, public speaking and instills a sense of commitment to family and the community.
- Ⓜ We are here not to lecture but to promote an Order which we love and want to see thrive.
- Ⓜ State eligibility (Who May Join)
- Ⓜ We are on a membership drive and Brethren, we need your help. Just as your numbers within the Lodge are dropping, so too are ours.
- Ⓜ Give location of the Bethels in your state.
- Ⓜ Let them know when you meet and what fun activities you do. Invite them to come along to a meeting as they and their wives are welcome and eligible to attend.
- Ⓜ Name the inter-Bethel activities, statewide functions etc.
- Ⓜ Mention the Jobie To Bee program, HIKE Fund.
- Ⓜ State what Job's Daughters can do for them as far as having girls join on their grandfathers or uncles and in turn the father of the girl becomes a Mason. We can help you if you help us.
- Ⓜ Offer them a brochure to take with them, ask them to pass it along to other members of their family and friends.
- Ⓜ Have question time and pass around a sign up sheet asking for names of young girls and their address so that you can send them a letter. State that there will be no "heavy sales pitch" just an introductory letter and brochure sent to them.
- Ⓜ Finish with a strong statement such as "You can make the Masonic family stronger by helping us to increase our membership and thereby increase yours."
- Ⓜ Thank them for their time and attentiveness.